

2010 TRUMANSBURG FARMER'S MARKET TENT VENDOR APPLICATION

Wednesdays, 4-7 PM; June 2 – October 27, 2010 (22 market days)

there is now a waiting list for tent vendors only: please submit form without payment

I am interested in participating in the following ways (*check all that apply*):

I will be present to sell my products from: _____ until: _____
(start date) (end date)

I would like to participate in the produce sales consignment program (Wednesday only July 2 – Aug. 20.)

I will drop my produce off at the market (begins July 11)

I would like to have my produce picked up at the Tuesday Ithaca Farmer's Market

MARKET FEES: \$60/tent season (due April 28) or \$15/market day up to \$75 total for the season. Make checks payable to **Trumansburg Market**. There is a 10% of sales fee for consignment.

CONTACT INFO (important for web-site listing/ group communication [e.g. weekly e-newsletter]):**

Name: _____ Telephone: _____

Second Name (co-owner/partner/manager): _____

Business Name: _____

Mailing Address:

Street: _____

City: _____ State: NY Zip Code: _____

**Website: _____ **Email address: _____

I/we will be present at markets to sell products.

I/we will have help staffing our booth and will not be present at all markets

PRODUCT INFO: (*All products must be made/raised by the vendor & submit copies of relevant tax forms*)

Meats: beef veal goat lamb poultry pork fish venison other: _____

Vegetables – please list: _____

Fruits – please list: _____

Dairy & Eggs: milk ice cream eggs yogurt cheeses (types): _____

Value-added Products/Ornamentals: baked goods candies cider cut flowers honey
gourds herbs/herbal products jams/jellies wine Other: _____

Plants: bedding plants perennials trees/shrubs Other: _____

Ag & Market license #: _____

Crafts: Please describe: _____

Sales tax #: _____

Food: Please describe: _____

Address of permitted/inspected kitchen: _____

I have read and agree to abide by the rules of the 2010 Trumansburg Farmers' Market. Everything (100%) of what I sell will be produced by me, my family, or another member of the market.

Signature _____

Return form and Payment to: Deirdre Cunningham, 30 McLallen St. Trumansburg, NY 14886

Rural Farmers' Markets in Tompkins County Opportunities for Vendors

Cornell Cooperative Extension operates three rural farmers' markets in Tompkins County, in the towns of Groton, Trumansburg, and Danby. Local farmers who wish to participate in these markets have two options:

- A) You may appear in person at the market to sell your own product
- B) You may have your product sold for you by Cooperative Extension's youth consignment program

The consignment program operates a stand at each market that is run by middle and high school students from each community. After your product has been delivered, the youth take over all the selling duties. The following week you receive a payment for product that was sold. There is a small consignment fee of 10% of sales. Only fresh produce and some processed foods may be sold at the consignment stand.

How the consignment process works:

There are two ways to get your product to the consignment stand:

1. Cooperative Extension will pick up produce at the end of the Tuesday Ithaca Farmer's Market in Dewitt Park (Tuesday at 2:00)
2. You may drop off your product at any of the three market locations before the markets begin (3:45 pm at all locations)

Tuesday: GROTON, Center Village Court 200 South St.

Wednesday: TRUMANSBURG, Village Park at Route 227 & 96 (across from post office)

Thursday: DANBY, Rt. 96B next to the Danby Fire Hall in the Pavillion

Note: the Consignment stands operate from July through August only.

When your produce is picked up/delivered you will need to complete an inventory form that includes the names, prices, and amount of each product provided. Cooperative Extension reserves the right to adjust prices of any product depending on selling conditions, quantity, and quality.

Payments for produce sold will be delivered in person the following week, either in cash or in FMNP coupons (if the seller is eligible).

Leftover produce can be picked up by the producer at the Cooperative Extension building; otherwise, it will either be kept for a future market, donated, or composted. Generally, leftover produce from the Tuesday and Wednesday markets will be carried over to the next day and leftovers on Thursday will be donated to a food pantry in Danby.

About the FMNP Program

The Farmers' Market Nutrition Program is a federal/state program that provides food purchasing assistance to low-income women, children, and senior citizens. Clients receive 12 - \$2 checks each year, for a total of \$24, that may be used only for the purchase of local, fresh produce at farmers' markets. The purchasing period is from July 1 to November 15. Checks can be deposited by the farmer at any bank or cashed at Key Bank at no charge.

Farmers who wish to participate should contact the Cooperative Extension office for more information and the required forms. You will need to complete a participation agreement and a crop plan for the season.

Note: If you are already enrolled in FMNP with the Ithaca Market, you will need to complete a separate application for the satellite markets in which you participate.

To participate in the consignment stand or the FMNP program, call Cooperative Extension - 272-2292 and ask for Monika Roth or email mr55@cornell.edu